



It is truly remarkable when I think about how much has changed at Good Sam since I joined the ministry in 2009.

I believe over the years I have done parts of every job; I have held crying babies, counseled people in crisis, unclogged toilets, organized volunteer groups, shoveled snow off rooftops, received phone calls after midnight from people looking for help, and much more.

But things are different now. Good Sam has grown from serving 15 people a day in one location to 250 people a day in five locations across two counties. Our organization has expanded multiple times, adding depth and breadth to our services, and significantly increasing our impact over the years.

This past year has been no different. We have seen tremendous growth as we added a new location in Kennett Square, introduced a housing program for men in Ephrata, developed an in-house counseling program, and increased the number of people we can serve.

But through all the growth and change, I am extremely proud of what has not changed at Good Sam: our unwavering passion to love people well. The motivation for the work we do will never change. We are passionate about meeting people where they are with compassion and love, not judgment or criticism. We desire to deliver a compassionate and generous response to people experiencing homelessness or poverty, helping them move from crisis to stability.

Thank you for being on this journey with us. We simply cannot do our impactful work without you.

God bless you,

Nate Hoffer
CHIEF EXECUTIVE OFFICER



CORNERAN'S

The past year has been marked by growth, challenge, and opportunity at Good Samaritan Services. The demand for our services continues to grow and, thanks to our many generous supporters and our dedicated staff, Good Sam has been growing to meet those demands.

Blessed by a generous donation, we have been able to add a mental health professional to our staff, meeting a need that was identified as critical during our strategic planning session last year. This service has kicked off and the benefit to those we serve has been obvious from the start, giving men, women, and children support that we were unable to provide in the past.

We also have grown geographically. Good Sam had a property deeded to us in May that had operated as a men's shelter in Kennett Square and was the only such facility in southern Chester County. Thanks to our supporters, we have been resolving problems with the physical plant and hope to begin serving that community again in the fall.

Another new property was acquired in Ephrata that was unfortunately heavily damaged by fire, but the potential tragedy was averted, no one was injured, and a ribbon cutting ceremony recently heralded the opening of the building to serve families in Ephrata. Ephrata will also be the site of a new facility, now in the planning stages, which will provide better privacy for case workers and counselors, again due to the generosity of our donors.

Good Sam continues to focus on transforming the lives of those facing homelessness, serving more participants each year, and providing more and better services to those participants. There is more to do, and Good Sam will continue to pursue opportunities to serve those most vulnerable in our communities. May God bless the team and God bless our supporters who enable the work of Good Samaritan Services.

John Torres

CHAIRMAN OF THE BOARD



N C O M SES

Income: \$2,414,931

Cash Donations Fundraising \$1,376,986 \$201,817
Grants Program Fees \$441,122 \$158,887

Noncash Donations

\$236,119



is only 4% gov't funded

This allows for flexibility in our program that creates unique opportunities to serve more people and ensure they receive personalized, effective care. This also means we rely primarily on support from our communities to continue serving our communities.

Expenses: \$2,354,338







transforming lives for \$25.19 per person per day

Good Sam's growth has allowed us to serve more efficiently than ever. For just \$25.19 per person in our program, per day, we can provide life-changing services to help them move from housing crisis to stability.



Please visit goodsamservices.org for our most recent Audited Financial Report and IRS form 990. A copy of the official registration and financial information of Good Samaritan Services, Inc. may be obtained from the Pennsylvania Department of State by calling toll-free within Pennsylvania: 1-800-732-0999. Registration does not imply endorsement.

July 1, 2021 - June 30, 2022



DIRECT AID TOTAL

\$400,000+ (food, supplies, rental assistance)



CASE MANAGEMENT
18,600+ Hours



RENTAL ASSISTANCE \$105,868



SHELTER & HOUSING 25,000+ nights



MEALS PROVIDED 40,000+



EVICTIONS PREVENTED



MICROLOANS

\$2,905



MATCHED SAVINGS

\$6,000



PERSONAL DEVELOPMENT GROUPS & WORKSHOPS

167+ Hours





This fiscal year we served the most men, women, and children in Good Sam history!







Stability Starts by Addressing Mental Health

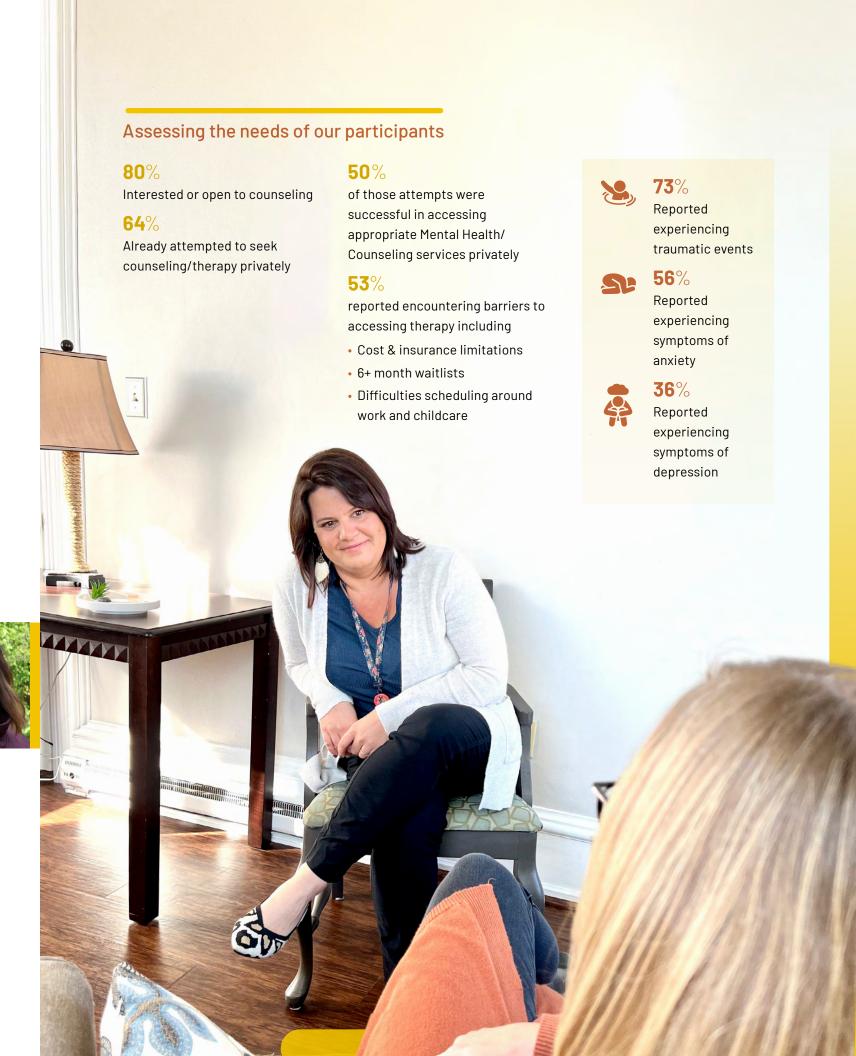
In-House Counseling Program Launched

We've all heard of the flight, fight, freeze response. There's a storm, it's raining, but you need to walk to the grocery store. You grab an umbrella, raincoat, boots and walk out the door. It starts to pour, the wind picks up and pulls on your umbrella, so you hold it tighter, closer to your body. Suddenly, you may find yourself racing against the storm clouds trying to outrun the rain. Or maybe you're hiding against the side of your building, crouched down under your umbrella to block out the raindrops. Regardless, you're so consumed by your response to the threat of the storm that you don't even notice when it ends. You're still gripping your umbrella tightly, still wearing your rain gear, still running, or hiding with your head down, but the storm has passed, the sun has come out and the sky is clear.

There is an importance in self-awareness, understanding ourselves, our emotions, what emotions we connect to our experiences, and putting it into language. Something powerful and empowering happens when you ask someone to tell you their story, they put it into words, label it. You listen, you carry it, you feel it, you believe it. Practicing true empathy and allowing someone to take ownership of their experiences and emotions is a necessary step for them to move forward. Therefore, we are thrilled to have launched an in-house counseling program at Good Sam. Offering barrier-free counseling is a momentous addition to our services and will further help those we serve see the end of their storm and the brighter skies ahead.

Kristin Lapp, LSW
COUNSELOR, GOOD
SAMARITAN SERVICES

We are thrilled to have launched an in-house counseling program at Good Sam?



STORY

Jim never thought homelessness would be an obstacle he'd have to face.

After growing up in an affluent suburban household, Jim began to struggle with undiagnosed mental health issues, addiction, and a divorce as an adult. He found himself at the lowest point in his life, and knew he needed help.

Jim's life began to transform when he connected with Good Sam. Taking steps to first address his mental health made it possible for Jim to then tackle other steps towards stability with Good Sam's help like finding a job and securing an affordable apartment.

"When I walked in Good Samaritan Services, I felt this warm feeling and I knew I was going to be ok. I'll never forget them. They helped me save my own life. I couldn't have done this on my own," Jim said.

An avid saxophone player, Jim also hopes to use his passion for music to inspire others. He plans to organize a concert to raise funds for individuals who are facing similar hardships to those he has endured.

When I walked in Good Samaritan Services, I felt this warm feeling and I knew I was going to be ok.

Good Sam's Winter Shelter program this fiscal year was a tremendous success.

During the months of December 2021 – March 2022, we provided emergency shelter services, food, and compassion to 77 men and women who otherwise would have slept outside and been at risk of severe health issues. This represents a 47% increase in the number of people we served over the previous year. This significant rise in people needing to access our Winter Shelter program was due in part to the Eviction Moratorium ending and dramatically increased housing costs. People were suddenly finding themselves evicted and unable to afford a place to live.

men & women served in Winter Shelter

found housing

individuals entered Good Sam's Program succeeding in program/found permanent housing

Of the 77 men and women that we served, 23 of them found housing because of the Winter Shelter. At the end of the Winter Shelter season, nine individuals were housed within Good Sam, seven of which are still succeeding in the program or have moved into permanent housing. The majority of participants in the Winter Shelter were experiencing chronic homelessness, meaning that they had been homeless for an extended period or repeatedly homeless. Thirty percent of our participants in the Winter Shelter progressed from chronic homelessness to permanent housing.

In addition to providing 1,775 nights of safe shelter, our Winter Shelter program provided over 3,000 warm meals to participants.

The Winter Shelter program truly opened our eyes to the need for housing services for men in Northern Lancaster County. Prior to operating the Winter Shelter program, Good Sam did not provide shelter and housing services to single men in Northern Lancaster County. However, after observing that over half of the Winter Shelter participants were men, we determined that this was an unfulfilled need in our community. When the Winter Shelter closed for the season, we were able to move six men directly from the Winter Shelter into our newly launched Men's Housing Program. Two of the men found permanent housing in the community, two are still succeeding in our program, and two moved on to other programs to better meet their needs. With the help of Worship Center, we were able to purchase a 10-bedroom property in Ephrata that will provide housing to men in the community and allow us to continue to grow this program.

We are thrilled that we have been able to expand our services to meet the needs of the community.







Hannah Miller



She has been working hard at a job she enjoys, saving money consistently, establishing a strong credit history, has completed driving lessons and earned her license.

Paige also participated in our Matched Savings program and earned her match. With this boost to her savings, she was able to purchase her own car which gave her an even greater sense of stability and independence.

During Good Sam's 20+ year existence, we have earned the reputation as a trusted and respected service provider in our region.

Because of this, we have been approached on several occasions by other organizations seeking to partner with us.

In 2020, a nonprofit that had been faithfully serving the homeless population in Kennett Square for 36 years approached Good Sam to begin exploring the option of transferring ownership of their property and program to our organization. We engaged in many conversations and after prayerful consideration and discernment, together we determined that the work and heartbeat of our organizations were in alignment.

After a nearly two-year process of thoughtful consideration, the organization donated their 8-bedroom facility to Good Sam in May 2022. We expect being able to compassionately serve 15 – 20 men daily in this home. We are truly grateful for this tremendous gift, and we are incredibly excited that Good Sam is expanding to southern Chester County.

We expect being able to compassionately serve 15 – 20 men daily in this home.





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Blainsport Mennonite Church Brownbacks United Church of Christ Calvary Bible Church

Calvary Fellowship Church Calvary Lutheran Church Carpenter Community Church Centennial Evang. Lutheran Church

Christ House Church Church of the Good Samaritan Conestoga Church of the Brethren

Conestoga Homes for Christ SS Fast Chestnut Street Mennonite Church Ephrata Bible Chapel

Ephrata Church of the Brethren Express Church (YMCA)

Fairview Evangelical Presbyterian Church First Presbyterian Church of West Chester First United Methodist Church Forks of the Brandywine Presbyterian Church

GraceCrossing Community

Green Tree Church of the

Grove United Methodist Church Hinkletown Mennonite Church Holy Ghost Ukranian Orthodox Ch. Women Group

Holy Trinity Lutheran Church of Ephrata

Hope United Methodist

Hopeland United Methodist Church Sunday School Hopewell United Methodist

Journey Church

Kendal Monthly Meeting LCBC Ephrata

Lutheran Church of the Good Shepherd

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WHO WE ARE

Mission & Vision

Good Samaritan Services compassionately responds to homelessness and poverty through a unique and personalized approach to help our neighbors journey from crisis to stability. Serving men, women and children across Lancaster and Chester Counties, our vision is to see and serve those who may be overlooked and to "go and do likewise." - Luke 10:37



OUR PROGRAM

Our unique program allows us the flexibility to meet people at any stage of a housing crisis, work with them on a personalized success plan, and support them through their journey to stabilty.

